



How WAHVE Works

Below is a synopsis of how WAHVE works but you should also visit our website at www.wahve.com.

What is WAHVE?

- WAHVE is a unique, cost-saving remote contract staffing solution which supplements your firm's staffing needs by using the industries knowledgeable and technologically savvy "pretirees" who would cost twice as much if you hired someone with the expertise.
- WAHVE provides staff for back office process services and to fill a position. They are contracted to you on a dedicated full-time or part-time basis, long term.
- The costs for wahves vary depending on the type and level of work you require. For customer service and account manager work, the hourly rate ranges from \$25 to \$30/hr. For a full-time person, the hourly rate equates to \$41,825 - \$50,190 annually. For higher level and expert work, the hourly rate is negotiated based on the expertise needed and/or the project. There are no additional charges, no employee benefits or office overhead to pay.

What Can Wahves Do?

- Our wahves can fill a CSR, Account Manager, Underwriter, Claims, Marketer, Risk Manager, Adjuster, etc. position – **or**
- Our wahves can do all types work to support an Acct. Mgr, CSR, Underwriter and/or Producer – such as preparation of applications and submissions, rating/quoting, binding, policy issuance, renewals, proposals, policy checking, certificate issuance, loss runs requests, loss runs analysis, auditing.

How We Qualify candidates:

- We have an extensive database of qualified insurance people who are in what we call "phased retirement." They have retired from their firms but would like to work remotely from home full-time or part-time, long term or short term.
- They have 25+ years insurance experience. Many of our wahves have multiple designations, degrees and licenses and are eager to work remotely from home or do project/consulting work so that they can stay engaged and supplement their retirement income.

- We have an extensive qualification process which includes on-line timed computer skills, basic skills, personality and insurance knowledge assessments as well as reference and background checks.
- Each of our wahves has the latest systems and programs and dual monitors if required for the work and a dedicated home office space.

What Is the Process for Hiring a Wahve?

- You complete a Job Request which provides us with all the particulars of the job
- Based on your needs, we search our database and find the best matches for the position.
- We send you the wahves resumes and you decide who you would like to interview.
- You then select the wahve you would like to work with.
- We then contract the wahve to you on a dedicated basis.
- We setup the remote, secure connectivity between the wahve and your office systems
- The last step is to train your wahve on your workflow, which typically takes only a few days.
- WAHVE bills you an hourly fee based on the hours worked.

Why WAHVE is a Better Choice than Off-Shoring:

- You save a considerable sum on startup costs, productivity and supervision and wahves can do higher level work and complete the full process.
- Wahves only need a few days of training and they are ready to work as part of your team.
- Wahves work the hours you chose and you can speak to them just as you would regular staff.
- You don't need to worry about language, cultural differences, double checking the work or time difference.

By contracting for wahves, you gain an experienced, knowledgeable person and you save on salary, benefits, overhead and turnover while increasing profitability. It is really an easy process from start to finish.

Call Bill Hunt at 646-807-4372, ext. 3757, for more information.